



# Cisco Channel Partner Program

Premier Certified Partner

12/01/2013

Evgeny Fonin  
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Vyborgskaya St., 22, building 3  
Moscow Moscow 125130  
Russia

Dear Evgeny Fonin,

Congratulations on your re-certification as a Cisco® Premier Certified Partner.

This designation demonstrates that your company has met the standards for networking competency, service and support, and customer satisfaction. It also demonstrates that you have the technical ability and product knowledge necessary to provide leading-edge Cisco solutions to your customers. We have enclosed a customized plaque that acknowledges your achievement and can be displayed in your place of business.

By becoming re-certified, you have strengthened your credibility among your customers, established a stronger relationship with Cisco and its sales teams, and have access to a wealth of programs and support services from Cisco. You will be recognized and promoted for your certification level and accompanying specializations on the Cisco Partner Locator tool—the first stop for many customers seeking to do business with a Cisco Certified Partner.

You also have access to the online Partner Sales and Marketing Kit at <http://www.cisco.com/go/partnerkits>, which provides links and information to the many benefits you receive for participating in the Cisco Channel Partner Program. Included in the kit are:

- Partner resources: Materials to help you promote your business, including Cisco Premier logos in various formats, logo usage guidelines, press release templates, and more
- Partner enablement tools: Tools and programs to help you promote your business, including messaging guides, training resources, and a Quick Reference Guide to Partner Enablement

A customized certificate that acknowledges your achievement is also available for a fee. Certificates or additional plaques can be ordered at <http://www.cisco.com/go/partnerkits>.

We hope the contents of this kit prove to be useful in facilitating your marketing efforts and in strengthening your partnership with Cisco. We value the level of commitment you have demonstrated and look forward to continuing a successful partnership.

Sincerely,

Ricardo Moreno  
Senior Director - Strategy, Planning and Programs  
Cisco Worldwide Partner Organization